

**STAFF REPORT**  
**COUNCIL MEETING DATE:**  
**December 10, 2012**

**ITEMS FOR COUNCIL CONSIDERATION:**

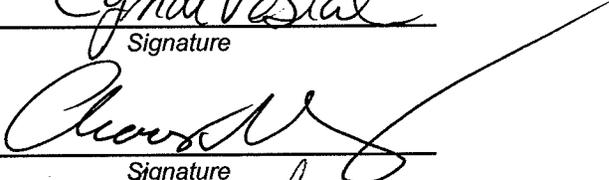
**Approve the On-Call Professional Services List with Consultants for Professional Services**

**Report prepared by:** Cyndi Vestal, Management Analyst

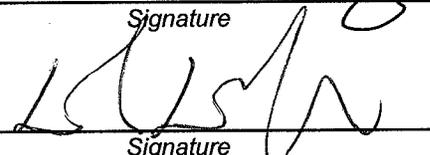
**Department:** Public Works

  
\_\_\_\_\_  
Signature

**Reviewed by  
Public Works  
Director:**

  
\_\_\_\_\_  
Signature

**Reviewed by  
City Manager:**

  
\_\_\_\_\_  
Signature

**ACTION  NON-ACTION  STAFF RECOMMENDATION:**

That the City Council approve and establish the On-Call Professional Services Program 2012.

**I. BACKGROUND:**

On June 25, 2012, the City Council authorized the Public Works Department to release a Request for Qualifications (RFQ) for On-Call Professional Services to establish qualified on-call consultant lists in a variety of technical categories for a period of up to five years. The Public Works Department must continuously deliver a wide variety of capital projects, studies, and other services. The Department engages private consultants to perform many of these services. Using contract professionals allows the City to receive the diverse types of professional services necessary for planning and maintaining the City's infrastructure and provides additional flexibility when expertise in certain specialized types of engineering services are necessary. The City contracts with engineering firms for professional services on an on-going basis; and contracts with numerous firms on a competitive basis for project

specific engineering design and construction. Prior to authorizing these services, staff must provide open solicitation for the necessary services. This is done through the Request for Proposals/Request for Qualifications (RFP/RFQ) process. The City currently solicits RFP/RFQs each time a need is identified. A more efficient process is for the City to establish a Pre-Authorized Qualified On-Call Consultants List. By establishing a pre-authorized qualified consultants list, the City can efficiently hire consultants on an as-needed basis from the qualified list. The pre-authorized list will then be used for up to five (5) years.

On September 14, 2012, the City released an RFQ (see Attachment A) to establish a pre-authorized qualified consultant list for six (6) service categories including: Civil Engineering, Transportation Planning and Traffic Engineering, Floodplain Management, Environmental Review, Construction Management, and Landscape Architecture. The RFQ was mailed to various firms that provide the requested services, as well as listed on the City's website and the internet on Construction Bidboards. Proposals were received from interested firms as shown in Attachment B.

**II. DISCUSSION:**

The City is anticipating a variety of projects that will require various types and levels of engineering services to commence in the near future. These projects may include:

- Bike/Pedestrian Improvements
- Preliminary Engineering in Support of Grant Applications
- Traffic Signal Design
- Drainage Improvement Projects
- Pavement Maintenance Projects
- Sidewalk In-fill
- Plan Check/Peer Review.

The City does not have staffing to do individual RFQ/Ps as well as do all of the engineering services required for upcoming projects. Having a pre-authorized list of consulting firms in place is a more efficient way to hire consultants that are able to provide services on an as-needed basis. The City is not obligated or committed to assign any work to on-call listed consultants and the City always reserves the right to make a consultant selection through an independent project specific RFQ/P for specialized services.

After a panel review and evaluation of the Statements of Qualifications from the prospective consultants for each of the service categories, three (3) firms from each category were selected with the exception of Civil Engineering with five (5) firms selected. Staff recommends the following firms be placed on the On-Call Professional Services Program list based on their company's experience and staff qualifications:

**Category A - Civil Engineering**

- Bengal Engineering
- MNS Engineers
- Penfield & Smith
- RBF Consulting
- Wallace Group

**Category B - Transportation Planning and Traffic Engineering**

KOA Corporation  
MNS Engineers  
Penfield & Smith

**Category C - Floodplain Management**

MNS Engineers  
Penfield & Smith  
Wallace Group

**Category D - Environmental Review**

LSA Associates  
Padre Associates  
Rincon Consultants

**Category E - Construction Management**

Bengal Engineering  
MNS Engineering  
Penfield & Smith

**Category F - Landscape Architecture**

JDC Landscape Architects  
RRM Design Group  
Van Atta Associates

By establishing a pre-authorized qualified consultants list for Consultant services with multiple firms, the City is able to avoid potential conflicts of interest while maximizing flexibility and expediting needed services. It also eliminates the need for multiple RFQs to be released each time these professional services are needed by the City.

**III. POLICY:**

As services are needed, the City will request a project specific scope of work and cost from a selected firm on the qualified list. Following receipt of the project specific scope and cost proposal, City will negotiate a contract with the Consultant, should negotiations not reach fruition, the City will request a project specific scope and cost from another firm on the pre-qualified list. If the services are successfully negotiated at a cost of \$30,000 or under, the City Manager may enter into a professional services agreement with the firm to provide the services. If the cost of the services is over \$30,000, staff will return to the City Council for award of a contract. All contracts are subject to budgetary authority granted by the Council.

The cumulative contract value awarded through the program for any one consultant within a given Service Category will not exceed \$200,000 over the five (5) life of the On-Call Professional Services Program 2012.

The On-Call Professional Services Program list will not be used for Federal Aid projects, such as the Carpinteria Avenue Bridge, which require project specific RFQ/Ps to be completed before entering into agreements for any professional services related to the project.

**IV. FINANCIAL CONSIDERATIONS:**

There would be no immediate fiscal impacts to the budget with this requested council action.

**V. ATTACHMENTS:**

- Attachment A – Request for Qualifications for On-Call Professional Services Program 2012
- Attachment B – List of Firms that Submitted Statements of Qualifications

**ATTACHMENT A**

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**REQUEST FOR QUALIFICATIONS**  
**for**  
**ON-CALL PROFESSIONAL SERVICES PROGRAM 2012**

**August 13, 2012**

**Qualifications Due by 5:00 p.m.**

**Friday, September 14, 2012**

**CITY OF CARPINTERIA**  
**5775 Carpinteria Avenue, Carpinteria, CA 93013**  
**(805) 684-5405**

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Attachment 1  
Attachment 2

Location Map  
City of Carpinteria Sample Standard Agreement for Professional Services

## I INTRODUCTION

The City of Carpinteria (CITY) Department of Public Works in compliance with Government Code 4525, is soliciting Statements of Qualifications (SOQ) from qualified firms (CONSULTANTS) in response to the CITY's On-Call Professional Services Program 2012 Request for Qualifications (RFQ), to perform on-call professional services for the CITY. Typical projects awarded through this program will be relatively small in scope. Upon receipt of SOQ's the CITY will evaluate them and establish pre-qualified lists of on-call professional consultants in the following Public Works services categories:

- Category A. Civil Engineering.
- Category B. Transportation Planning and Traffic Engineering.
- Category C. Floodplain Management.
- Category D. Environmental Review.
- Category E. Construction Management.
- Category F. Landscape Architecture.

Once the pre-qualified consultant's lists have been established for each category and project specific services are determined to be needed, CITY will select a firm from the appropriate pre-qualified list and requested a project specific scope and cost proposal. The typical scope of each on-call service category is described below under Section III – PROJECT CATEGORIES.

CONSULTANTS are required to submit qualifications for each of the service categories that the CONSULTANT wishes to be considered for. The format and content of the qualifications packages must be in accordance with Section IV – FORMAT AND CONTENT OF STATEMENTS OF QUALIFICATION SUBMITTALS.

Evaluations of Statements of Qualifications and selection of pre-qualified lists of consultants will be performed as described in Section V – CONSULTANT SECTION PROCESS.

## II CITY OF CARPINTERIA

### A. BACKGROUND

The City of Carpinteria was incorporated in 1965. The CITY has a population of approximately 13,000 and is located in southern California on the south coast of Santa Barbara County, approximately 90 miles northwest of Los Angeles and ten miles east of the City of Santa Barbara. Attachment 1 shows the CITY's regional location. The CITY is situated on both sides of U.S. Highway 101 (US-101), the major coastal highway linking northern to southern portions of California. The majority of the CITY is within the California Coastal Zone.

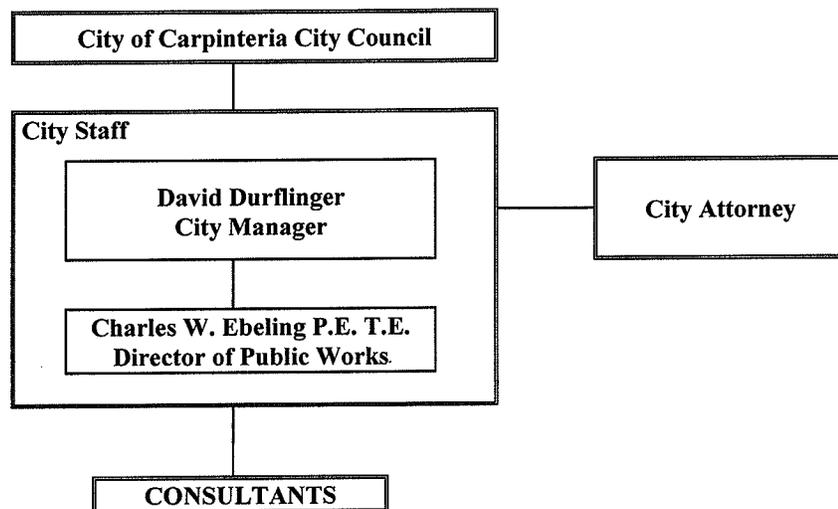
The geographic land area of the CITY is approximately 2.6 square miles and almost the entire CITY is located in the California Coastal Zone. The CITY maintains approximately 30 miles of streets and roads. Immediately north of the CITY lie foothills and beyond that, the Santa

Ynez Mountains. Between the foothills and the populated area is a significant agricultural zone.

**B. CITY ORGANIZATION**

CITY staff is governed by the CITY Council. The CITY Council is made up of four council members and a mayor. Reporting to the council is the City Manager, David Durflinger, and the Director of Public Works, Charlie Ebeling. The following organization chart shows the PROJECT organization.

**CITY OF CARPINTERIA ORGANIZATION CHART**



**III PROJECT CATEGORIES**

For each of the service categories, the following shows typical services and typical projects that CITY may request selected CONSULTANTS to work on:

**Service Category A. Civil Engineering**

typical services	typical projects
<ul style="list-style-type: none"> <li>▪ Preliminary engineering.</li> <li>▪ Preparation of Plans Specifications and Estimate (PS&amp;E).</li> <li>▪ Design support during construction.</li> <li>▪ Right of way appraisal maps.</li> <li>▪ Utility relocation coordination.</li> <li>▪ Caltrans Encroachment Permitting.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Minor road design.</li> <li>▪ Re-stripping.</li> <li>▪ Minor intersection improvements.</li> <li>▪ New sidewalk or sidewalk widening/improvements.</li> <li>▪ Bike projects.</li> <li>▪ Pedestrian Bridge Rehabilitation.</li> <li>▪ Installation of curb and gutter and drainage inlets.</li> <li>▪ Grading for installation of landscaping and park improvements.</li> <li>▪ Installation of streetscape.</li> <li>▪ Minor Flood control improvements.</li> <li>▪ Pavement Assessment.</li> </ul>

Note: All design services must comply with Santa Barbara County design standards which have been adopted by the City of Carpinteria.

**Service Category B. Transportation Planning and Traffic Engineering**

typical services	typical projects
<ul style="list-style-type: none"> <li>▪ Traffic model updates.</li> <li>▪ Project specific traffic projections.</li> <li>▪ Existing conditions traffic counts.</li> <li>▪ Traffic section of environmental documents.</li> <li>▪ Project specific Traffic Studies in support of environmental document.</li> <li>▪ Conceptual alternatives traffic analysis.</li> <li>▪ Review of development applications.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Signal installation or modification.</li> <li>▪ Roadway transportation improvement projects.</li> <li>▪ Private development projects.</li> <li>▪ General Plan updates.</li> </ul>

**Service Category C. Floodplain Management**

typical services	typical projects
<ul style="list-style-type: none"> <li>▪ Floodplain Manager activities.</li> <li>▪ Preparation of Hydraulics and Hydrology Studies for creek flood capacity and for fish-passage.</li> <li>▪ Preparation of CLOMR's and coordination with FEMA.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Creek capacity improvement projects.</li> <li>▪ Upgrade of existing drainage systems.</li> <li>▪ Fish-Passage projects.</li> </ul>

**Service Category D. Environmental**

typical services	typical projects
<ul style="list-style-type: none"> <li>▪ Initial site assessments.</li> <li>▪ Preparation of CEQA studies (EIR, MND, ND and CE).</li> <li>▪ Preparation of NEPA studies (EIS, EA, CE).</li> <li>▪ Preparation of cultural studies in compliance with Section 106.</li> <li>▪ Preparation of biological studies including Natural Environment Study (NES) and Section 7 Biological Opinion.</li> <li>▪ Noise Studies.</li> <li>▪ Air Quality Studies.</li> <li>▪ Water Quality Studies.</li> <li>▪ Hazardous Waste Assessment.</li> <li>▪ Environmental mitigation studies/reports.</li> <li>▪ Permitting for Coastal Commission, U.S. Corps of Engineers, Department of fish and Game, Regional Water Quality Control Board.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Intersection and Road Improvements</li> <li>▪ Sidewalk and bike projects.</li> <li>▪ Creek capacity improvement projects.</li> <li>▪ Upgrade of existing drainage systems.</li> <li>▪ Fish Passage projects.</li> </ul>

**Service Category E. Construction Management**

typical services	typical projects
<ul style="list-style-type: none"> <li>▪ Constructability Review.</li> <li>▪ Oversight of Construction Surveying and Material Testing.</li> <li>▪ Pre-Job Coordination and Administration Activities.</li> <li>▪ Construction Partnering.</li> <li>▪ Construction Coordination.</li> <li>▪ Construction Inspection.</li> <li>▪ Construction Management and Contract Administration.</li> <li>▪ Resident Engineer/Bridge Engineer.</li> <li>▪ Construction Engineering.</li> <li>▪ Cost and Schedule Control.</li> <li>▪ Change Orders and Claims.</li> <li>▪ California Highway Patrol (CHP) Coordination.</li> <li>▪ Project Close Out.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Intersection and Road Improvements.</li> <li>▪ Creek capacity improvement projects</li> <li>▪ Upgrade of existing drainage systems.</li> <li>▪ Sidewalk and bike projects.</li> <li>▪ Fish Passage projects.</li> </ul>

**Service Category F. Landscape Architecture**

typical services	typical projects
<ul style="list-style-type: none"> <li>▪ Design of landscape and irrigation plans for projects.</li> <li>▪ Design of mitigation plantings for riparian or wetland impacts from projects.</li> <li>▪ Design of aesthetic treatments for structures and streetscape for projects.</li> <li>▪ Construction management for planting phases of projects.</li> <li>▪ Plant establishment oversight for completed project.</li> <li>▪ Construction management for planting phases of projects.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Intersection and Road Improvements.</li> <li>▪ Creek capacity improvement projects</li> <li>▪ Parks projects.</li> <li>▪ Sidewalk and bike projects.</li> </ul>

#### IV FORMAT AND CONTENT OF STATEMENT OF QUALIFICATIONS

Statements of Qualification submittals must be organized in the following format and include the following content.

**1. Cover Letter**

**2. Service Categories**

Indicate clearly which Service Categories CONSULTANT will be submitting qualifications.

**3. Office Locations**

List location of offices from which work for the CITY would be performed.

**4. Staff Availability Statement**

Statement regarding ability to staff projects for each Service Category being considered. Adequate depth of staffing is required.

**IMPORATANT:**

**For each Service Category (as described in Section III of the RFQ) for which CONSULTANT wishes to be considered, the information request under Items 4 through 7 below must be submitted:**

**5. Technical Approach**

- a. CONSULTANT shall describe how firm would deliver the typical services listed in Section III for the typical projects listed in Section III. Describe lessons learned in delivering the typical services listed. CONSULTANT is encouraged to indicate any cost saving strategies that CONSULTANT has had previous success.
- b. CONSULTANT should discuss any potential technical or management problems that may be encountered during performance of the typical services. CONSULTANT shall identify its approach for handling or resolving such unusual aspects or problems.
- c. CONSULTANT is encouraged to identify critical path activities for the typical services listed and ways to expedite such activities.

**5. Qualifications and Management Approach**

- a. CONSULTANT is to identify the probable project team to deliver the typical services listed. Provide brief resume summaries for all key personnel. Resume summaries should focus on experience and qualifications relevant to the specific service category.
- b. Describe how CONSULTANT Team will be managed and quality assured in the performance of the typical services listed.

- c. Submit an organization chart showing the proposed key personnel and support staff necessary to deliver the typical services listed. Briefly describe the proposed responsibilities of each person on the organization chart.
- d. Indicate the location of the office(s) where the work will be performed.

## **6. Similar Project Experience**

- a. Provide a brief description of examples of typical services listed that have been completed by CONSULTANT in the last five years. Include the following information with each project description:
  - Description of project
  - Description of services provided
  - Total constructed project cost (if applicable)
  - Total value of services provided
  - Project start date
  - Project completion date (actual or projected)
  - Budget and schedule performance
  - Subconsultants involved (if applicable)
  - Name, phone number, and address of the client's Project Coordinator
- b. In addition to the information listed above, provide a matrix that shows which proposed team members (specific individuals) worked on these projects.
- c. List all contracts terminated (partially or completely) by clients for convenience or default within the past three years. Include contract value, description of work, sponsoring agency, contract number and name of contracting entity.

## **7. Rate Sheet (Fee Schedule)**

- a. Submit a spreadsheet listing the name, classification and billing rate of each proposed staff member for the specific Service Category.
- b. Provide CONSULTANT subconsultant mark-up percent.

## V CONSULTANT SELECTION PROCESS

### 1. Pre-Qualification Selection.

The basic elements of the consultant selection process are as follows:

- a. Formation of Selection Panel. The panels will consist of representatives from CITY.
- b. Evaluation of Statement of Qualification submittals. The following factors will weigh most heavily in evaluation of proposals:
  - i. Experience of key personnel and staffing capabilities.
  - ii. Technical approach.
  - iii. Demonstrated competence providing similar services.
  - iv. Availability of resources
- c. Following evaluation of the Statement of Qualification submittals, the top three CONSULTANT firms selected from each Service Category will be placed on a pre-qualified list of consultants for each Service Category. For the Category A – Civil Engineering, the pre-qualified list will include the top five CONSULTANT firms selected.
- d. A CONSULTANT may qualify for some or all of the Service Categories for which qualifications were submitted.
- e. All CONSULTANTS that submit Statements of Qualifications will be notified in writing of the of the pre-qualified consultant lists for each Service Category.

### 2. What Happens After Pre-Qualification Selection?

- a. Once a CONSULTANT has been placed on a pre-qualified list, as specific projects services are required, CITY will request a project specific scope and cost from a selected firm from the pre-qualified list. The marriage of “needed project services” to pre-qualified consultant shall be at the discretion of CITY staff and based on CONSULTANT qualifications and experience.
- b. Following receipt of the project specific scope and cost proposal, CITY staff will negotiate a contract with CONSULTANT. Should negotiations not reach fruition, CITY will request a project specific scope and cost from another firm off the pre-qualified consultant list.
- c. The CITY expects the life of the pre-qualified lists to last up to five (5) years. At CITY discretion, a new RFQ will be released within five (5) years.

### 3. Contract and Scope Limitations

- a. The CITY’s On-Call Professional Services Program 2012 is designed to efficiently award professional work to those CONSULTANT’s on the pre-qualified lists. However, the cumulative contract value awarded through the program for any one CONSULTANT within a given Service Category, shall not exceed \$200,000 over the five (5) year life of CITY’s On-Call Professional Services Program 2012.
- b. It should be understood that the cumulative contract value limit described above, and the quantity of CONSULTANTS pre-selected for all six Service Categories, bare no relationship to the CITY’s available budget for such services. Nor is it a guarantee that CONSULTANT will be awarded up to the \$200,000 threshold.
- c. CITY reserves the right to release a request for qualifications/proposal for a project of any size, to firms not selected for the on-call lists.

## VI GENERAL INFORMATION

### 1. Statement of Qualification Package Submittal

CONSULTANT shall submit four (4) copies of their Statement of Qualification packages to CITY. Statements of Qualifications must be submitted in a sealed envelope. It is preferred that the Statement of Qualification is submitted on recycled paper, double sided. There is no page count limitation; however, CONSULTANT's are encouraged to be concise.

The Statement of Qualifications must be received no later than **5:00 p.m., Friday, September 14, 2012** at the following address:

City of Carpinteria  
5775 Carpinteria Avenue  
Carpinteria, CA 93013  
Attention: Mr. Charles W. Ebeling P.E. T.E.

### 2. Late Submittal

A Statement of Qualification is late if received at any time after **5:00 p.m., Friday, September 14, 2012**. Statement of Qualifications received after 5:00 p.m. will not be considered and will be returned to the submitting CONSULTANT marked "LATE SUBMITTAL".

### 3. Questions/Correspondence

All questions and correspondence should be directed to:

City of Carpinteria  
Charles W. Ebeling P.E. T.E., Director of Public Works  
5775 Carpinteria Avenue  
Carpinteria, CA 93013  
Telephone: 805/684-5405

### 4. Subconsultants

CONSULTANTS are requested not to include subconsultant relationships when preparing their Statement of Qualifications. Once pre-qualified consultant lists have been established by CITY, CITY will select appropriate consultants from the list and will request a project specific scope and cost proposal. At that time, CITY will provide direction regarding subconsultants.

### 5. CITY Standard Agreement

Attachment 2 contains the standard agreement to be used by CITY for on-call professional services.

**6. Schedule**

The anticipated schedule of activities related to this RFQ is as follows:

<u>Activity</u>	<u>Date</u>
RFQ Issued.....	August 13, 2012
Pre-submittal Conference.....	August 30, 2012
Last Day for Questions to be Answered/Posted	September 7, 2012
Proposal Submittal Deadline.....	September 14, 2012
Selection of Pre-Qualified Consultant Lists.....	September 21, 2012
Notification of Pre-Qualified Consultant Lists.....	September 28, 2012

**6. Pre-Submittal Conference**

The pre-submittal conference will be held at 10:00 a.m., August 30, 2012 at the City of Carpinteria Council Chambers, 5775 Carpinteria Avenue, Carpinteria, CA 93013. CONSULTANTS are encouraged to attend the pre-submittal conference.

Any questions submitted prior to the pre-submittal conference will be addressed at the conference. CONSULTANTS are encouraged to send questions regarding the RFQ prior to the Pre-Submittal Conference. Following the Pre-Submittal Conference, CITY will send out a report to all SOQ recipients documenting the content of the Pre-Submittal Conference including all questions and answers. Questions received by prior to the September 7, 2012 deadline (either in writing, by voicemail, or by email) after the Pre-Submittal Conference will be responded to by posting to the CITY’s website for this project.

**7. Statement of Qualifications Property**

All Statement of Qualifications become the property of CITY upon submission. Although CITY intends to keep all statements confidential, CITY will not be responsible for materials obtained by other parties without the consent of the proposer.

**8. Cost of Statement of Qualifications Preparation**

CITY shall not be liable for any pre-contractual expenses incurred by any submitting CONSULTANT. Each submitting CONSULTANT shall protect, defend, indemnify, and hold harmless the CITY from any and all liability, claims or expenses whatsoever incurred by, or on behalf of, the entity participating in the preparation of its response to this RFQ. Pre-contractual expenses are defined as expenses incurred by CONSULTANTS in:

- Preparing Statement of Qualifications in response to this RFQ.
- Following placement onto a pre-qualified consultant list, if requested by CITY, the cost to prepare a project specific scope and cost.
- Cost to negotiate a contract.
- All other expenses incurred by a CONSULTANT related to preparation of Statement of Qualifications or preparation of project specific scope and cost proposals.

**9. Amendment to RFQ**

CITY reserves the right to amend the RFQ by Addendum. If necessary the Statement of Qualifications submittal deadline will be extended to allow submitters additional time to respond to the RFQ Addendum.

**10. Non-Commitment of CITY**

The successful selection of a pre-qualified consultant list by a CONSULTANT does not constitute a contract for services nor does it guarantee that CITY will request a project specific scope and cost proposal.

CITY reserves the right to accept or reject any or all Statements of Qualifications received as a result of this request, or to modify or cancel in part or in its entirety the RFQ if CITY determines it is in the best interest of the CITY to do so.

**11. Notification and Debriefing of Unsuccessful of Submittals**

CITY will notify all CONSULTANTS that submit Statements of Qualifications of the pre-qualified consultant lists for each Service Category. Consultants desiring a debriefing will be allowed to make an appointment with CITY. Debriefings will not be scheduled until City Council has acted on the recommendations of staff.

END OF REQUEST FOR QUALIFICATIONS

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**ATTACHMENT B**

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**CITY OF CARPINTERIA, CALIFORNIA**  
**DEPARTMENT OF PUBLIC WORKS**



**On Call Professional Services Program**

<b>List of Firms that Submitted Statements of Qualifications (in order of receipt)</b>	
<b><u>NAME</u></b>	<b><u>CITY</u></b>
JDC Landscape Architects	Long Beach
Padre Associates	Ventura
NV5 Beyond Engineering	Ventura
Flowers & Associates	Santa Barbara
Pacific Municipal Consultants	San Luis Obispo
Huitt-Zollars	Thousand Oaks
Rincon Consultants	Ventura
RRM Design Group	San Luis Obispo
RBF Consulting	Camarillo
MNS Engineers	Santa Barbara
Kittleson & Associates	Sacramento
Amec	Santa Barbara
Bengal Engineering	Goleta
LSA Associates	Irvine
Van Atta Associates	Santa Barbara

<b>List of Firms that Submitted Statements of Qualifications (cont.)</b>	
<b><u>NAME</u></b>	<b><u>CITY</u></b>
Haaland Group	Thousand Oaks
Associated Transportation	Santa Barbara
KOA Corporation	Orange
Hirsch & Associates	Anaheim
Wallace Group	San Luis Obispo
Caltrop Corporation	Westlake Village
O'Brien & Wall	Santa Barbara
Dudek	Santa Barbara
Penfield & Smith	Santa Barbara
Eikhof Design Group	Atascadero